Lots of things excite me, but none more than seeing a dream come to life. Right now, that dream is a brand new, state of the art Vision Rehabilitation Center with a world class Low Vision Clinic. Over the last several months we have watched as the dream has become a reality through the magic of building construction and the myriad of details that happen in the process.

As the frame was built and the walls went up we all watched in awe as the beautiful design by architect Tom Castellein of Bergmann Associates took on shape and structure. Steadily and progressively the beautiful building that sits at the center of our expanding campus came to life. In the remaining days ahead we will be finalizing the finishing touches like carpet and paint, preparing for a move in date in mid-November.

While we dreamed of a beautiful structure, we could not have envisioned some of the special features that will add to the character of the building. We are delighted to have a custom piece of art designed for us by local artist Carey Corea who is donating his time an talent with a beautiful painting that will be converted into a two-story mural for our entryway.

Once inside the new lobby, which will be known as the Bausch + Lomb Welcome Area, visitors will be greeted by a stunning donor recognition wall, designed and created by world-famous glass artist, Nancy Gong. These two original works of art will add beauty and distinction to our new facility.

Like most successful projects, this one is the result of an amazing team effort. We could not be where we are today without the dedication and hard work of our Centennial Campaign volunteers, the hundreds of donors who have supported

Continued on page 2.
Centennial Campaign Update

By the time you receive this newsletter, we will have opened our doors to ABVI’s new Vision Rehabilitation Center! Construction was completed this month and the staff quickly moved in. In the weeks to come, renovation will begin in the existing building. The entire Vision Rehabilitation Center construction – connecting the new build with the renovated space – will be completed in the spring.

As of November 1, we raised $5.2M from individuals, corporations and foundations for our Centennial Campaign. In addition, we have $2.8M in public support and miscellaneous funding. This brings us to 91% of the $8.9M needed for the project. If you would like to contribute, or know someone who might be interested in donating to the Centennial Campaign, to help us complete this project, please contact Tracy Schleyer, Vice President of Development, at tschleyer@abvi-goodwill.com or (585) 697-5780.

October 2012 – The final construction outside the front entrance of the new Vision Rehabilitation Center: Vincent Esposito, Deputy Regional Director of the Empire State Development Finger Lakes Regional Office; Gidget Hopf, ABVI-Goodwill President/CEO; and George Klemann, ABVI-Goodwill CFO. Empire State Development Corporation provided us with subsidized financing for the Centennial Campus. We are grateful for their support, and the hundreds of donors who have made this vision a reality!

We are grateful for all of you who have contributed to the Centennial Campaign. Thank you for all that you have done toward our Century of Insight and our Future in Sight!

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us and the many professionals who have worked together to design and build an outstanding structure.

As I arrive to work each day, I marvel at the small world we have created at the threshold to downtown Rochester. Our small corner of the city is flanked by a small campus with a special purpose…to offer hope, happiness and dignity to people who are blind or visually impaired, or have other barriers to independence.

Thanks to your generous support, we have not only made my dream come true, but you have enabled the dreams of so many others to be realized.
ABVI’s Visionary Gala, hosted by Macy’s: A Night of Laughter and Tears

This year’s Visionary Gala, hosted by Macy’s at the Hyatt Regency Rochester on September 29th, was a smashing success, raising over $114,000.00 for ABVI!

Guests enjoyed an elegant evening of cocktails, hors d’oeuvres, dinner and dancing. The auctions boasted an impressive array of items, including exclusive tickets to the Macy’s Thanksgiving Day Parade, a tour of Fenway Park plus tickets to a Red Sox game, and tickets to the 2013 PGA Championship at Oak Hill Country Club. Master of Ceremonies Steve Hausmann of 92.5 WBEE made everyone feel welcome and spoke with great admiration of the things he saw when he took a tour of ABVI.

The highlight of the evening, however, was an engaging and heartfelt talk given by ABVI employee Walter Chatman. Walter, who suffers from retinitis pigmentosa, is the third generation of his family to work at ABVI. Walter’s amazing story, including his touching tale of proposing to his wife and also his battle with Hodgkin’s Lymphoma, moved the audience to pledge over $10,000.00 to ABVI’s TechBridge program!

Started in January 2012, TechBridge gives people who are blind or visually impaired the training and resources needed to be successful in their current job or to find new competitive opportunities. Through TechBridge, people can turn to ABVI when faced with software or hardware that seems impossible to use with a visual impairment. Participants receive training on the latest devices such as tablets and Apple products. These devices have built-in accessibility features that people who are blind or visually impaired can easily use. People also can call in and get phone consultations about Apple products and accessibility.

A special thank you to our corporate sponsors, guests, and volunteers. You helped make our 2012 Visionary Gala a night to remember!
How ABVI Helped Tiffany Achieve Her Dreams

What would you do if you found out that your child couldn’t see? Who could help you and your child? Almost twenty years ago, Tiffany’s parents were faced with those overwhelming questions.

Tiffany had been diagnosed with a rare degenerative disease called Leber’s Congenital Amaurosis, which causes blindness. When Tiffany’s family came to ABVI, they found a place where they had support and access to information, a place where Tiffany could receive services to help her navigate her world, and a place where she could attend programs so she could interact with other children who are blind or visually impaired.

As Tiffany grew up and attended ABVI’s programs, she learned how to safely cross streets and how to cook her favorite foods like brownies and macaroni and cheese. ABVI showed her how to use computer programs that could magnify words on the screen or could read the text aloud so she could succeed in school. She gained confidence and made friends. This past summer, she even worked as an assistant at the same summer program she attended as a kid.

Today, Tiffany is an outgoing college freshman excited about her future. She hopes to major in education and work with young kids. She’s been inspired by the ABVI staff who worked with her as she grew up and by the opportunity to work with kids at the same ABVI programs she attended.

For Tiffany, the biggest thing ABVI gave to her was a sense of independence: “ABVI is a great agency because it’s a place where you learn that you can do almost anything... I love that they have programs that teach you to socialize and be independent.”

Success stories like Tiffany’s could not happen without generous support from donors.

Please consider using the enclosed envelope to make a gift today so ABVI can keep helping kids like Tiffany become independent adults who are seeing a great future before them.

You can also donate through our website, www.SeeGreatThings.com, or call Debra Calandrillo at (585) 697-5711.

Go Social with ABVI

Now you can get updates, news and access to great stories like those you read here in InSights in an instant by connecting with ABVI through social media. Just follow ABVI on Twitter or like us on Facebook. Our Twitter handle is @ABVI1911 and you can find us on Facebook at http://facebook.com/ABVI1911. Tweet, Like and go social with us!
Our Wish List

The kindness and generosity of our donors help us to offer the best and most up-to-date services possible. The following is a list of much needed items that are not covered by ABVI’s budget. To donate funds to purchase any of these items, or to donate the items themselves, please contact Tracy Schleyer, CFRE, at tschleyer@abvi-goodwill.com or (585) 697-5780.

**Rochester Business Journal 2012 Book of Lists on CD: $204**
This resource would serve as a valuable tool for our Career Development Specialists by providing access to contact names and details of local companies who could be potential employers for people with visual impairments.

**Digital subscription to the Rochester Democrat and Chronicle: $156**
This resource would allow Career Development Specialists to stay current on area employers, employment opportunities as well as local labor trends.

**Epson Stylus NX430 Small-in-One Color Inkjet Printer: $99.95**
This wireless printer would allow our Adaptive Technology staff to have the ability to test and demonstrate printing capabilities from IOS devices. We are not currently able to print directly from an iPad, iPod, or iPhone – all of which are accessible technology used by people we serve.

**HiPPiH iEagle Foldable Wireless Keyboard: $99.95**
The benefit of this wireless Bluetooth keyboard is that it folds in half, making it a great portable option for the people we serve. We would like to be able to test and demonstrate its capabilities.

**Mac Mini with OS X Server $999**
This server would enable us to configure the devices we use for programs like TechBridge on a single account, allowing us to operate more efficiently at a lower cost.

**2 Sun Lens Evaluation Kits: $420 each**
This evaluation tool would allow our Vision Rehabilitation Therapists to try out different lenses, and lens styles, with individuals to determine works most effectively for them. A Sun Lens Evaluation Kit consists of 26 pairs of sun lenses, each a different color and/or shade. For some individuals, the sun lens will heighten contrast, making it easier to see in low light conditions; for other individuals, a darker lens will help to minimize glare—even at times from indoor lamps.

**Nikon D3000 Digital SLR Camera: $329**
This camera would allow our staff to capture moments from recreation programs and document and share the work that we do.

**Kindle Touch 3G: $149**
This e-reader will be a welcome addition to our Low Vision Center to demonstrate accessibility features to individuals we serve. This technology allows users to read large print in E Ink with no need for Internet access. Text-to-speech, audiobooks and mp3 support is included.

**The iPad with Retina Display(16GB wi-fi): $499**
The iPad will be used in our Low Vision Center to demonstrate to people we serve the new Retina display which provides razor sharp magnified text with vibrant colors. This iOS device has built-in accessibility features such as white on black text, and VoiceOver, a screen-reading technology.

**iPad Mini Wi-Fi 16GB: $329**
This is the newest iPad product from Apple. With this, we can demonstrate the most up-to-date technologies for those we serve.
A memorial or honorary gift is a wonderful way to celebrate special occasions, honor a loved one, or pay tribute to the memory of family members or friends. Many generous people have found a way to express their caring spirit while helping to ensure the success of ABVI. As a thank you for your gift, ABVI will list your name and the names of those who you are honoring in our newsletter. We’ll also send a note acknowledging your gift according to your wishes. For more information about making a memorial or honorary gift donation, please contact ABVI’s Development Department at (585) 697-5713.

Thank you to the following friends who have made contributions from June 1, 2012 through September 30, 2012.

**In memory of Ann M. Ahlheim**
Brad Beal
Lauren J. Burns
Carol and Stephen Clark
Virginia Dublin
Loren and Jamie Flaum
Asher J. Flaum
Meredith Halter
Christopher and Lisa Hayes
Ann MacKay
Raphael Poulos
Sara Ressler

**In memory of Thomas I. Boak**
Judith and Norman Karsten

**In memory of Marion L. Brown**
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**In memory of Joseph M. Cammarata**
R. Thompson Gilman, Esq.
Karen Horton
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Ines Monks
Ann M. Ryan
Walt and Charity Unger

**In memory of Lois Easton**
Frank and Joanne Aprilano

**In memory of Eli Eckman**
Brian and Ashley Eckman

**In memory of Dorothy Eletto**
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**In honor of Elizabeth Harvey**
Earl Sitter

**In memory of Bernard Heckle**
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Richard and Donna Gosnell

**In memory of Daniel István**
Timothy and Lori Giarrusso
Gidget and John Hopf

**In memory of Angela Jablonski**
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**In memory of Marion Katerle**
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**In memory of Frederick Kepler**
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Shelly Carr
Lindsay Daniel
Susan Jacobs
Dawn Nichols
Sara Parsons
Marisa Pennetta
Barb Severcoal
William and Donna Jean Smith

**In memory of Patrick C. LaGaipa**
Gail and Robert Campo
Anthony and Georgia Campo
Eileen Grimaldi
Lily and Henry Hertzlin
Susan LaGaipa
In memory of Charles Littlefield  
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Mr. and Mrs. Kreag Donovan  
The Honorable Robert Littlefield and  
Mrs. Kathy Littlefield  
Gloria Littlefield

In honor of Arthur E. Lowenthal  
Steven and Diane Feldon  
Gidget and John Hopf

In memory of Virginia M. Miller  
Susan and Michael Canny  
Kathleen and Hank Chojnowski  
Leanora Chojnowski  
Donna and Jack DePeters  
Patrick Kelly  
Mary Ellen and Gerard McCabe  
Carolyn Popnik  
Elaine and Augustine Tantalo

In honor of Anna Mina Palma  
Joseph and Jo-Ann Palma

In memory of John Rhodes  
Cindy and Joseph DeFalco

In honor of Tracy L. Schleyer  
Martha Roberts

In memory of Dawn M. Smith  
Judy A. DuFresne

In honor of Katherine White-Hitchcock, O.D.  
Norris Schreiber

In memory of Victor Zakarin  
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Arthur Kuh  
Stella A. Levinson  
Marilyn and Irving Manis  
Alan and Toby Morganstein  
Helen and Saul Pressberg  
Sylvia and Bernard Roth

What kind of gift never expires, never goes stale, never gets returned, is always in fashion AND you can feel great about giving it?

A tribute gift to ABVI.

This holiday season, make a gift in honor or in memory of a loved one. Your gift will make a difference in the lives of people in our community who are blind or visually impaired.

Just log onto www.SeeGreatThings.com and follow the prompts to make a gift. To contribute with a credit card over the phone, please call (585) 697-5713.

We will send an acknowledgement to the person or family you are honoring.
Join us and make a difference. On 12/12/12, the Rochester community will come together to ROC the Day and we need YOU to join us.

It’s 24 hours of unprecedented giving. And it’s your chance to make a real difference right here in our community.

Visit ROCtheDay.org and search for ABVI to give.

Thank You for being a ROC Star!

ROC the Day with us on 12/12/12 and you’ll have a chance to win an additional $500 for ABVI.

Check out ROCtheDay.org for more details.