

# SN Z O T C E F F R

2020 ANNUAL REPORT

**Goodwill 9**  
of the Finger Lakes goodwill

ABVI

**2-1-1**

LIFE LINE  
Get Connected. Get Answers.



# REFLECTIONS

This letter is written at the conclusion of one part and the beginning of another part of our organization's story. This past year has been one of transition as Dr. Gidget Hopf and the Board moved thoughtfully to ensure a smooth passing of the baton from our leader of nearly 34 years to Jennifer Lake who represents a new generation of talent and excitement for what is yet to come.

The story of ABVI and Goodwill of the Finger Lakes has touched hundreds of thousands of people over the last three decades under Gidget's leadership. Each individual will have their own reflection on what their part in the story has been. A glimpse of this year's past story appears in this annual report.

In 1986 when Gidget first took the helm, ABVI had 150 employees and a budget of five million dollars. As her chapter ends, ABVI and Goodwill of the Finger Lakes has over 600 employees and a budget of fifty million dollars having grown into a diverse organization fueled by its social enterprises. These include manufacturing, food services, a contact center and our donated goods-retail programs. All these businesses created jobs and a career path for thousands of individuals, a significant number with vision loss or other barriers to self-sufficiency. In addition to our employment programs, this past year alone we served over 200,000 individuals through our

211/LIFE LINE crisis hotline, vision services and workforce development.

Our team members are what makes our organization strong. Our steadfast values that strive for a culture of equity and opportunity for all, built on a strong financial foundation, diverse businesses and outstanding leadership has made us the highly regarded organization we are today. It is this strong legacy that prepared us to address the unanticipated COVID-19 crisis and contribute vital services and supports to our community. It is daunting that this unparalleled crisis comes at a time of a leadership transition. Like the end of the first book in a good series, readers are left with an ending that leaves them filled with anticipation for the sequel.

When we close the final page of the last chapter, we do so with satisfied recollection of the characters we have met along the way and the feelings that were elicited. The good news is that there is a sequel, a sequel that undoubtedly begins with the crisis of a lifetime for our whole country and how we manage through it. The sequel will unfold over the months and years ahead. Jennifer and her team along with our dedicated members of our Board of Directors have a profound opportunity to take Goodwill of the Finger Lakes to a new level of service and achievement. That story is just beginning.



A. Gidget Hopf  
Former President/CEO



William Barnecut-Kearns  
Chair of the Board



Jennifer E. Lake  
President/CEO



Gidget Hopf (left)  
with Jennifer Lake

Inset:  
Board Chair  
William Barnecut-Kearns







## CURT CHALTAIN

When Curt reflects on his life, ABVI and Goodwill of the Finger Lakes are always there. As children, he and his brother Chris began losing their vision to retinitis pigmentosa – a degenerative condition with no cure or treatment.

“ABVI provided the help we needed to become happy, productive adults and live life to the fullest,” says Curt. He took several of ABVI’s classes including mobility, home skills, and Braille. Graduating from S.U.N.Y.’s Morrisville State College with a degree in automotive technology, he worked repairing and installing transmissions. During this time in his life, he married and had three children.

ABVI re-entered his life when Curt became one of our first Goodwill store employees. After 24 years working in our stores, Curt made a career change. His dedication and easy rapport with customers made him a natural fit for our Contact Center.

After working retail for so long, shifting to an environment where he’d need strong computer skills was a challenge. But Curt worked with our Adaptive Technology team, and his love of mechanics translated well to understanding

computer software. “There’s a logic to it plus I always want to be more efficient. I love to figure things out.” Now he is both a resource and a trainer for his coworkers.

It’s in Curt’s nature to overcome obstacles. “I just do things. I don’t think about the fact that I’m blind.”

## ANTHONY WILSON

Like many we serve, for Anthony ABVI has always been part of his life. At age seven, he was diagnosed with Stargart disease. This inherited, progressive disorder of the retina usually develops in childhood. While the services Anthony received from ABVI were helpful, vision loss made learning a challenge and he left school in 11th grade. But with ABVI’s help and his determination to succeed, It is Anthony’s understanding that he is the first person who is legally blind to receive a GED. It was important to him to find a career where his vision impairment wouldn’t be seen as a drawback.

He again turned to ABVI and was a perfect fit for our Goodwill stores. He has worked in several of our stores, currently in our Geneseo location. Anthony has served as an ambassador for an ABVI fundraising campaign. While some would be intimidated by their story and asking coworkers for donations, Anthony was a natural.

He says, “Being an ambassador for ABVI and Goodwill has been a pleasure and I would volunteer to do it any time. It’s a great organization and I have received help from them since I was a kid.” Anthony is married with two young children and a third on the way. For him, attitude is everything. “You only have a limit when you make one, so don’t make one and strive for the best.”



## CHRISTOPHER SMOKER

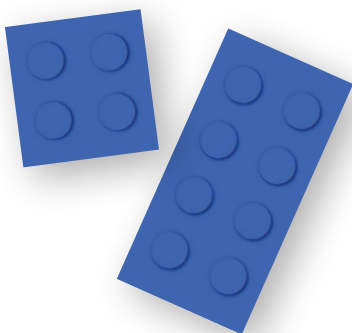
Years ago, our Annual Report featured Christopher, a little boy who loved Legos.

Born in China with congenital glaucoma (a degenerative eye condition), three-year-old Chris was adopted by Kari and Ken Smoker. Shortly after arriving in America, he had exploratory eye surgery. "The surgeon told us Chris was already blind in his right eye and legally blind in his left," says Kari.

The family needed help. "It was very important to me to build the relationship with ABVI, to be able to ask for help. We came to the Low Vision Center for his first pair of glasses. When he put them on, he gasped and said 'Hello mommy! I can see you. I can see you.'"

Chris has participated in many ABVI youth programs including Summer Sizzle and Winter Chill. He also did a summer Work Experience Training at the Webster Goodwill Store and he often mentored younger participants. He's an exceptional student at Allendale Columbia who wants to be a therapist. Chris runs track, plays Beep Baseball (adaptive baseball for people who are blind or visually impaired), performs in school musicals, and is an award-winning pianist.

Chris's vision loss gave the Smokers a new perspective on raising children. "I realize that what I used to think was a big deal really doesn't matter," says Kari. "He may lack sight, but Christopher has vision."





# THE CHILDREN AND FAMILIES PROGRAM

The Children and Families Program has undergone significant changes this past year.

Our goal was to have something for everyone. There are family-friendly events like bowling, parent/child cooking classes, ice cream socials, vocational field trips, STEM activities, Halloween parties, and accessible athletics. Because blindness knows no boundaries, our participants include children with a variety of eye conditions, language barriers, diverse economic circumstances, and coexisting challenges like deaf-blindness, Cerebral Palsy, Epilepsy, and autism.

One family, led by a single mother of two adolescents, was eager to participate in our program. The youngest daughter is legally blind, requires a wheelchair, has limited motor control, and has brittle bone disease. They

attend most of the Children and Families events because there are opportunities for socialization, education, and adaptive entertainment that they would not find elsewhere. This family of three (four if grandma comes too) has become part of our family. When they arrive at our programs, they are eager to hug and connect with the staff. Sometimes, the mother has been moved to tears of relief in seeing her daughters giggle at Mad Science experiments, enjoy Halloween party games, and take part in Disney character photo opportunities.

Those joyful tears represent our success better than any statistics. Our goal is to look past eye diseases to see not only the whole child but the whole family and understand their unique needs.



# OUR GENEROUS DONORS

The Association for the Blind and Visually Impaired and Goodwill of the Finger Lakes are ever grateful to our numerous donors who graciously contribute to making our mission possible. These donors contributed gifts of \$250 or more during the fiscal year of April 1, 2019 – March 31, 2020. We give our sincere thanks to all of our donors for their generosity.

## **\$25,000+**

Estate of Velma Anderson  
Camp Smile Inc.  
Daisy Marquis Jones Foundation  
Davenport-Hatch Foundation, Inc.  
Estate of John H. Dengler  
Martin L. Suter and Suzanne S. Suter Family Fund  
Gwen and Richard Sterns  
United Way of Greater Rochester

## **\$10,000 - \$24,999**

Alesco Advisors, LLC  
Glover-Crask Charitable Trust  
Jane W. Kitchen  
Susan and Donald Kitchen  
Macy's Foundation  
Max A. Adler Charitable Foundation, Inc.  
Richard T. Bell Foundation  
Smola Consulting  
The Hollowell Fund  
Waldron Rise Foundation  
Estate of Dorothy M. Young

## **\$5,000 - \$9,999**

Paula Briggs  
Caliber Commercial Brokerage, LLC  
Craig and Shirley George  
Ann and Jim Gould  
Samuel and Jill Halaby  
Helen and Ritter Shumway Foundation  
Rodney B. Janes Memorial Fund  
Kenlou Foundation, Inc.  
Barbara Lobb  
Mary S. Mulligan Charitable Trust  
Max and Marian Farash Foundation  
Montage Wealth Management  
Polissen Foundation  
Wesley E. Saucke  
Ruth A. Unzicker  
Xerox Corporation

## **\$2,500 - \$4,999**

Albert C. Snell Memorial Fund  
Aqua Valley

William and Jason Barnecut - Kearns  
Casella Waste Management of NY, Inc.  
ConServe  
Paul and Annette DeCarolis  
Excellus BlueCross BlueShield  
Michael and Suzanne Frame  
Roger Hart  
Gidget and John Hopf  
Estate of Irene Joglus  
George and Eva Klemann  
Jennifer and Matthew Lake  
Mark L. Serventi Family Foundation  
Rochester Female Charitable Society  
Gerard and Susan Rooney  
Salafia Sold Team  
Summers Foundation, Inc.  
Rudolph and Margaret Warren

## **\$1,000 - \$2,499**

Dennis and Barbara Asselin  
Deborah and Jeffrey Bastow Bergmann  
Joseph and Nancy Briggs  
Peter and Lauren Briggs  
Charles Brinkman, Jr.  
Browncroft Day Care Center  
Buckingham Properties  
John and Betsy Carver  
Suzanne and Allan Chapman  
Stephen Colby and Claire Stieg  
David and Donna Cole  
College Bound Sealers  
Cornerstone Eye Associates  
Darrick J. Alaimo, MD, LLC  
DeCarolis Truck Rental, Inc.  
Richard and Linda Demme  
Eastside Ice Volleyball Club  
Enterprise Holdings Foundation  
John and Lindsay Garrett  
Greater Rochester Health Foundation  
John and Judith Henderson  
Janet Hill  
Holly Hindman and Spencer Cook  
F. Lawrence and Barbara Howe

Susan Kennedy  
Gary Kochersberger  
Joseph Lapczenski  
Leo J. Roth Corp.  
Phyllis Lotito  
M & T Bank  
Eleanor and Bruce McLearn  
Carol McMillen  
Terri and Bobby Meechan  
Patricia and Raymond Naber, Jr.  
Nationwide Mutual Insurance Company  
Anonymous  
Eleanor Newell  
OcuSight Eye Care Center  
Paychex Community Foundation Inc.  
Nancy Premo  
Eric and Elizabeth Rennert  
Retina Associates of Western NY, PC  
Rochester Alumnae of Delta Gamma  
Rochester Eye and Laser Center  
Rochester Eye Associates  
Geoffrey and Janet Rosenberger  
St. John Fisher College  
The Dolomite Group  
The Jackman Group  
Wegmans Food Markets, Inc.  
Shirley G. Williams  
WinnCompanies

## **\$500 - \$999**

George and Carol Alexander  
AP Professionals of Rochester, LLC  
ARTISANworks  
Timothy and Karen Bancroft  
Richard and Valerie Baum  
Stuart and Betsy Bobry  
Bond, Schoeneck & King, PLLC  
Carol and John Borsa  
Brockport Lions Club  
Donald and Linda Chapman  
Carey and Janice Corea  
Colette Croop  
Donald and Cathy Dea  
Patricia Dell'Anno

Linda and Alan Dolmatch  
 Doug Doonan  
 Downtown's Vision Care  
 Doyle Security Systems, Inc.  
 ES Systems, Inc.  
 Margaret and Paul Ferber  
 Fieldtex Products, Inc.  
 Leon and Cheryl France  
 Chad and Rebecca Goodchild  
 Jane and Roger Greiten  
 Donald and Karen Grover  
 David Guadagnino and Mary Beauchamp  
 Brenda and Leonard Gumbs  
 Joseph Hammele  
 Ian and Pat Harper  
 David and Lisa Henion  
 Robert G. Hugo  
 Irondequoit Lions Club  
 Mark Jacobson  
 Jet X Delivery Service  
 Just Solutions, Inc  
 Kendra Nelson Memorial Foundation Fund  
 Howard and Karen Kessler  
 Cecil and Alberta Lee  
 Mattingly Low Vision, Inc.  
 Niagara Region Porsche Club of America  
 Leslie Pacer  
 Thomas E. Penn  
 Mitchell Pierson, Jr.  
 Christine and Barry Platt  
 Ramerman Leadership Group  
 Rochester Press-Radio Charity Fund  
 Steven and Leslie Rose  
 Paul and Suzanne Rosenberg  
 Susan Rosenthal  
 Robert and Heidi Ryan  
 Tracy L. Schleyer  
 Michael Sherman  
 Simmons Rennolds Associates, LLC  
 David W. Smith  
 Sullivan Commercial Services  
 Frank and Esther Van Beltram  
 Eugene Veltri  
 Erik and Judy von Bucher  
 Gretchen A. Voss  
 Ellen and Norbert Wrona

### **\$250 - \$499**

Avon Lioness Club  
 Avon Lions Club  
 David and Linda Ayers  
 Vera Bellows

Richard Black and Jappie King-Black  
 Neil Blumberg  
 Richard and Joan Boy  
 Kevin and Leslie Brogan  
 Estate of George G. Browning  
 John and Linda Buttrill  
 David Chmiel  
 Paula Clifford  
 Janice and Corydon Collins  
 Compu-Mail, LLC  
 Connie and Scott Coots  
 Ralph Dandrea  
 Dansville Lions Club  
 William and Judith Davis  
 Dennis Ethier  
 Scott and Katherine Frame  
 Friends of Brian Kolb  
 Timothy and Lori Giarrusso  
 Deborah Goldman  
 Greater Rochester Chamber  
 of Commerce  
 Richard and Linda Hartung  
 Donna and Peter Horn  
 David and Judith Hunt  
 Jeanne Hutchins  
 Louis and Betty Iacona  
 IBM Employee Services Center  
 Mary and Ray Jacobi  
 Richard and Donna Jamison  
 JFS Curtze  
 Barbara Jones  
 Judith and Norman Karsten  
 Carl Krause  
 Cynthia Kredo  
 Thomas and Elizabeth Kubiak  
 Gerard Lanois  
 Karen Lindenberg  
 Lions Club of Chili, Inc.  
 Norman and Laura Loomis  
 Marketing Tech  
 Roger McCleary  
 Theresa McKeel  
 Brian McLaughlin  
 Lawrence and Nancy Medici  
 Kenneth R. Mullen  
 JudieLynn Nassar McAvinney  
 Richard Neary  
 Kathryn and Theodore Nixon  
 Barbara Nussmann  
 Marjorie Oi  
 Shruti and Parag Pandya

Mary Ellen and Peter Parry  
 Leah Powell  
 Edwin and Roberta Przybylowicz  
 Ryne and Celeste Raffaele  
 Tina and Brian Reeves  
 William and Susan Reindel  
 Rimkus Marciano & Associates, Inc.  
 Kenneth and Betty Schirmuhly  
 Estate of Mary J. Schmidt  
 Gregory Schroth  
 Karen M. Schuhle-Williams  
 Seneca Gaming Corporation  
 Steven M. Silverstein, Ph.D.  
 Jeffrey A. Smith  
 Marlene Speers  
 Mary Spitz  
 Gregory Stark  
 Jean Stowell  
 SWBR Architects, PC  
 Thomas and June Szatko  
 Ann S. Terhaar  
 Toshiba Business Solutions  
 James and Sheila Tulloch  
 United Way of The Greater Capital  
 Region, Inc.  
 Alicia Velasco  
 Christine Vos  
 Richard Wade  
 Patricia J. Warth  
 Robert and Linda Wayland-Smith  
 James Wilcox  
 Lisa Wilcox  
 Pamela S. Wilkens White  
 Wayne and Judith Yendall  
 Joyce Zimowski





# GIVING SOCIETIES

## Visionary Society

ABVI created the Visionary Society to thank and honor those individuals who have supported our mission for 10 or more consecutive years. The new members listed joined the Visionary Society between April 1, 2019 and March 31, 2020. We thank them for their commitment. To view the complete listing of Visionary Society members, visit [www.goodwillfingerlakes.org/donate/donor-recognition](http://www.goodwillfingerlakes.org/donate/donor-recognition).

Donald Alloco  
Ronald and Mary Ann Aument  
William and Jason Barnecut-Kearns  
Mary Boland and Niraj Lama  
Janice Collins  
Linda and William Delaney  
Reverend and Mrs. James Dugan  
Ross and Marlene Elkin  
Eileen and Marvin Fishman  
Craig and Shirley George  
Judith Heberle  
David and Columba Heinzelman  
Holly Hindman and Spencer Cook  
Carol Hopkins  
Robert and Teresa Issa  
Judith and Norman Karsten  
Thomas and Nancy Keller  
George and Eva Klemann  
Thomas and Elizabeth Kubiak  
Nancy Lowthian  
James and Lilian Matteson  
Kathleen McGrath  
Brian McLaughlin  
Wendy and Peter Micca  
Keith and Cheryl Moss  
George and Mary Murphy  
Raymond Potter  
Richard and Joyce Schreiber  
James and Sharon Smith  
David Talbot  
Susan and Harvey VanHoven  
Mary Alice and Earl Westerlund

## Loyalty Society

ABVI created the Loyalty Society to thank and honor those individuals who have supported our mission for five to nine consecutive years. The new members listed joined the Loyalty Society between April 1, 2019 and March 31, 2020. We thank them for their commitment. To view the complete listing of Loyalty Society members, visit [www.goodwillfingerlakes.org/donate/donor-recognition](http://www.goodwillfingerlakes.org/donate/donor-recognition).

David and Patricia Adams  
Darrick and Sarah Alaimo  
Carol Anderson  
Eugene and Barbara Basch  
Bruce and Marcia Bates  
Scott and Stacey Bianchi  
Stuart and Betsy Bobry  
Ronald and Mary Bohn  
John and Nancy Braund  
Karen and Mark Brockman  
William Cameron  
Bruce Cherry  
Carrie and Ken Chizuk  
Clayton and Susan Cloen  
Colette Croop  
Susan D'Arienzo  
Ricki and John DeBaun  
Paul and Annette DeCarolis  
Patricia Dell'Anno  
Lisa DerCola  
Linda and Alan Dolmatch  
Opal and Dallas Embling  
Lois Favro  
Joseph and Norma Filion  
Sandra Flores  
Gary and Penelope Foley  
Charles and Gretchen Forte  
Michael and Suzanne Frame  
Scott and Kathleen Frame  
Aline Glavin  
Patrick Guisto  
Brian and Shirley Harrington  
John and Judith Henderson  
Barbara Higgins

William Hosley  
Carol Kendall  
Howard and Karen Kessler  
Marguerite and Donald Krieg  
Joseph Lapczenski  
Janice and Bill Laurri  
Glo Magnuson  
Carla Mindler  
William and Diane Montague  
Peter Moore  
Donald and Charlene Musfeldt  
Marjorie Oi  
Robert Pardyjak  
Joseph Passarell  
Thomas E. Penn  
Richard Phillips  
Deena and Michael Rivoli  
Sue Sampson  
Robert and Kathryn Saunders  
David and Naomi Schrier  
George Schultes  
William and Caroline Schultz  
Charles and Anne Seereiter  
Alfred and Ruth Smith  
Harmon and Vicky Spencer  
Arnold Sprague  
Gregory Stark  
Steve and Leanne Starks  
Immacolata and Carmine Vanni  
Sheila Weinbach  
James and Colleen Wilson  
James and Katherine Wright



## Partners in Success

These organizations have supported our mission for between five and nine consecutive years.

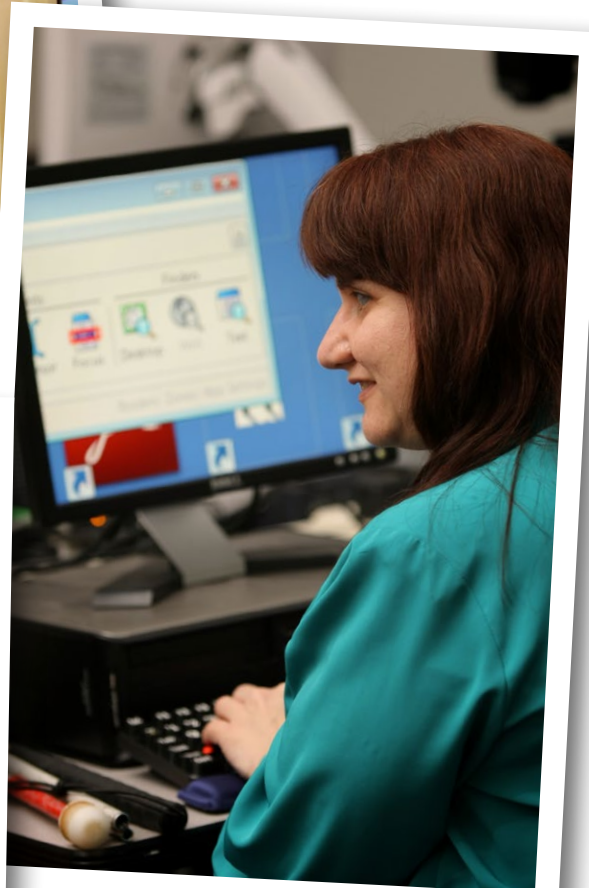
Alexander Eye Associates  
AP Professionals of Rochester, LLC  
Boylan Code LLP  
Buckingham Properties  
Burke Group  
Canfield & Tack Inc.  
Corporate Floors U.S.A., Inc  
Dansville Lions Club  
DeCarolis Truck Rental, Inc.  
Excellus BlueCross BlueShield  
Flaum Eye Institute  
HR Works, Inc.  
Jet X Delivery Service

JFS Curtze  
Macy's Foundation  
Mark L. Serventi Family Foundation  
Mattingly Low Vision, Inc. MetLife  
NOCO Natural Gas & Electric  
Pixos Print  
Ramerman Leadership Group  
RDA Container Corp.  
Rochester Area Community Foundation  
Rochester Eye Associates  
Seneca Gaming Corporation  
Simmons Rennolds Associates, LLC  
St. John Fisher College  
Sumner Leigh Systems, Inc.  
Wegmans Food Markets, Inc.  
Wilmorite Corporation  
Xerox Corporation

## Partners in Leadership Society

These organizations have supported our mission for 10 or more consecutive years.

Albert C. Snell Memorial Fund  
Alesco Advisors, LLC  
Aqua Valley  
Bond, Schoeneck & King, PLLC  
Browncroft Day Care Center  
Diamond Packaging  
Helen and Ritter Shumway Foundation  
IBM Employee Services Center  
Irondequoit Lions Club  
M & T Bank  
Mengel, Metzger, Barr & Co., LLP  
OcuSight Eye Care Center  
Retina Associates of Western NY, PC  
Rochester Alumnae of Delta Gamma  
Rochester Female Charitable Society  
The Dolomite Group





# FINANCIAL SUMMARY

Year Ending March 31, 2020

Year Ending March 31, 2019

## REVENUE

Public Support	\$10,594,682	\$12,306,546
Program Revenue	\$2,575,166	\$2,553,528
Sales Revenue*	\$35,081,075	\$35,720,134
Other Income**	(\$1,262,899)	\$367,566
<b>TOTAL REVENUE</b>	<b>\$46,988,024</b>	<b>\$50,947,774</b>

## EXPENSES\*\*\*

Manufacturing	\$10,482,478	\$10,534,280
Vision Rehabilitation	\$1,801,268	\$1,915,402
Food Service	\$1,425,486	\$1,357,182
Retail	\$26,235,965	\$26,446,486
Contact Center	\$2,262,002	\$2,032,475
211/LIFE LINE	\$1,320,650	\$1,299,955
Workforce Development	\$489,235	\$489,805
Development	\$346,869	\$387,406
Administration	\$5,078,562	\$4,863,195
<b>TOTAL EXPENSES</b>	<b>\$49,442,515</b>	<b>\$49,326,186</b>

**Change in Net Assets from Operations (\$2,454,491) \$1,621,588**

\*Sales Revenue = Contact Center + Food Service + Manufacturing + Goodwill Retail + Vision Rehabilitation

\*\*Excludes distributions to Operations from Endowment Funds

\*\*\*Excludes Non-operating Expenses such as Change in Pension Funding Status and gain or loss from Interest Swaps

## 2019-2020 BOARD OF DIRECTORS

William Barnecut-Kearns, *Chair of the Board*

A. Gidget Hopf, *President/CEO*

Michael Frame, *Vice Chair, Planning & Resources Committee*

Susan Kitchen, *Vice Chair, Assessment Committee*

John Henderson, *Treasurer*

Margaret Ferber, *Controller and Audit Chair*

Gerard Rooney, *Secretary*

Darrick Alaimo

Patrick Jackman

Robert Brenner

JudieLynn Nassar McAvinney

Ian Harper

Tina M. Reeves

Brian Harrington

## PRESIDENT'S COUNCIL

Joseph Briggs

John Buttrill

William Clune

Steven Feldon

Shirley Skinner (deceased)

Gwen Sterns

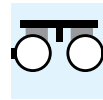
Rudolph Warren

Joyce Zimowski

# THE STATISTICS REFLECT

the ways Goodwill of the Finger Lakes impacted our community through its ABVI, 211/LIFE LINE, and Workforce Development mission programs in 2019!

2329 unique individuals served by ABVI's dedicated team of **Vision Rehabilitation** providers.



2329

2616 individuals lives touched by the **Good Neighbor program**, partnering with and supporting community agencies, green initiatives, and work-ready wardrobe needs.



2616

2303 people received **free eye screenings, exams, and services** through our Vision Wellness programs.



2303

Goodwill of the Finger Lakes employs over 650 people and is committed to their **career growth and satisfaction**.



650

Workforce Development provided **training and placement opportunities** to 519 individuals to overcome barriers to employment.



519

211/LIFE LINE's telecounselors provided 24/7 **human service referrals and crisis counseling** to over 238,236 contacts with concern and expertise.



238,236

26 million pounds of useful items were **diverted from our local landfills** and donated to our Goodwill donation centers.



26 MILLION

**Our mission is to prepare and empower people who have barriers to independence to be self-sufficient and contribute to their families and communities.**

ABVI/Goodwill of the Finger Lakes is a Better Business Bureau Accredited Charity. Receiving BBB Accreditation means that a charity has met BBB's 20 Standards for Charity Accountability. This rigorous test evaluates charities based on a set of high standards so donors can feel confident they are making sound charitable giving decisions.



**Goodwill of the Finger Lakes**  
**The Association for the Blind and Visually Impaired**

422 South Clinton Avenue, Rochester, NY 14620-1198  
585-232-1111 ■ [www.goodwillfingerlakes.org](http://www.goodwillfingerlakes.org)

